

# PROTECTIVE LIFE INSURANCE COMPANY

P.O. Box 830619

Birmingham, AL 35283-0619

## POLICY CHANGE – WITH EVIDENCE

### SECTION I – Policy and Insured Information

Policy Number: \_\_\_\_\_

#### 1. INSURED(S)

<i>Insured 1 Name: (First, Middle, Last)</i>		<i>Gender</i>	<i>Birthdate</i>	<i>Birth State</i>
<i>Marital Status</i>	<i>Driver's License No. &amp; State</i>		<i>Social Security No./Tax ID No.</i>	
<i>Home Phone Number</i>	<i>Work Phone Number</i>		<i>Cell Phone Number</i>	
<i>Address: (Street, City, State, Zip Code)</i>		<i>Years at Residence</i>	<i>Email Address</i>	
<i>Insured 2 Name: (First, Middle, Last)</i>			<i>Phone Number</i>	
<i>Relationship to Insured</i>	<i>Social Security No./Tax ID No.</i>		<i>Email Address</i>	
<i>Address: (Street, City, State, Zip Code)</i>				

#### 2. EMPLOYMENT

<i>Insured 1 Employer's Name</i>		<i>Occupation/Duties</i>		
<i>Annual Income</i>	<i>Household Income</i>		<i>Net Worth</i>	
<i>If unemployed, provide details:</i>				
<i>Insured 2 Employer's Name</i>		<i>Occupation/Duties</i>		
<i>Annual Income</i>	<i>Household Income</i>		<i>Net Worth</i>	
<i>If unemployed, provide details:</i>				

#### 3. OWNER (If other than Insured)

<i>Name</i>		<i>Birthdate</i>
<i>Relationship to Insured</i>	<i>SSN/Tax ID</i>	<i>Phone Number</i>
<i>Address: (Street, City, State, Zip Code)</i>		<i>Email Address</i>

### SECTION II – Type of Change / Action Being Requested

1. **FACE AMOUNT INCREASE** – Plan selection may be limited by product face amount ranges and state approval.

OPTION	BY AMOUNT	FOR TOTAL FACE AMOUNT OF	PREMIUM AMOUNT
<input type="checkbox"/> Increase Base Policy	\$	\$	\$

2.  **MORTALITY CLASS IMPROVEMENT**

3.  **RATE REDUCTION**

**SECTION III – Non-Medical History**

<b>HAS THE INSURED: (Must be answered for all Insureds.)</b>			<b>Insured 1</b>		<b>Insured 2</b>	
			<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>No</b>
<b>1. Used tobacco or nicotine of any kind over the last 5 years?</b>  <div style="display: flex; justify-content: space-between; border-top: 1px solid black; margin-top: 10px;"> <span>Type</span> <span>Frequency</span> <span>Date Last Used</span> </div>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>2. Consulted a physician or had treatment for the use or possession of:</b> A. Alcohol? B. Narcotics, stimulants, sedatives, hallucinogenic drugs?			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>3. In the past 5 years, been convicted of (i) two or more moving violations, (ii) driving under the influence of alcohol or other drugs, or (iii) had their driver's license suspended or revoked?</b>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>4. Have any insureds ever been convicted of, or pled guilty or no contest to a felony, or do they have any such charge pending against them?</b>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>5. Flown as a pilot, student pilot or crew member, or intend to fly as such in the next 5 years? If Yes, complete the Aviation Questionnaire.</b>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>6. Been a member of, or applied to be a member of, or received a notice of required service in, the armed forces, reserves or National Guard? If Yes, please list: branch of service, rank, duties, mobilization category and current duty station.</b>  _____  _____			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>7. Engaged in any of the following activities in the past 2 years? If Yes, complete the appropriate questionnaire.</b> <input type="checkbox"/> Racing <input type="checkbox"/> Scuba Diving <input type="checkbox"/> Hang Gliding <input type="checkbox"/> Mountain Climbing <input type="checkbox"/> Sky Diving <input type="checkbox"/> Parachuting			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>8. Is/Are the Insured(s):</b> a) A citizen of any country other than the United States or Canada? (If Yes, provide country of citizenship, visa type and expiration date, and length of U.S. Residency.) _____ _____ b) Have you traveled to Afghanistan or Iraq in the past 2 years? (If Yes, provide details.) _____ _____ c) Intending to travel or reside in Afghanistan or Iraq within the next 12 months? <div style="display: flex; justify-content: space-between; border-top: 1px solid black; margin-top: 10px;"> <span>To Where</span> <span>When</span> <span>Why</span> <span>For How Long</span> </div>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<b>Question #</b>	<b>Details to any Yes answers to non-medical history questions 1-8. (Must be answered if applicable.)</b>				
<b>Insured 1</b>						
<b>Insured 2</b>						

**SECTION IV – Medical Declarations**

1.		<b>Height</b>	<b>Weight</b>	<b>Gain or Loss and number of pounds in past year</b>	<b>Currently pregnant?</b>	<b>If Pregnant, what is the anticipated delivery date?</b>
	<b>Insured 1</b>			<input type="checkbox"/> Gain <input type="checkbox"/> Loss _____ lbs	<input type="checkbox"/> Yes <input type="checkbox"/> No	
	<b>Insured 2</b>			<input type="checkbox"/> Gain <input type="checkbox"/> Loss _____ lbs	<input type="checkbox"/> Yes <input type="checkbox"/> No	

2.	Has any insured person ever been diagnosed, treated, tested positive for, or been given medical advice by a licensed member of the medical profession for: ( <b>Circle</b> conditions to which <b>Yes</b> answer applies and give details below.)	<b>Insured 1</b>	<b>Insured 2</b>
		<b>Yes</b> <b>No</b>	<b>Yes</b> <b>No</b>
	(a) Any disorder or disease of the <b>brain or nervous system</b> (paralysis, epilepsy, stroke, convulsions, chronic headache).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(b) Any disorder or disease of the <b>heart, blood vessels, or circulatory system</b> (high blood pressure, heart attack, heart murmur, chest pain).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(c) Any disorder or disease of the <b>respiratory system</b> (asthma, bronchitis, emphysema, tuberculosis).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(d) Any disorder or disease of the <b>stomach, liver, intestines, rectum, pancreas, or abdominal organs</b> .	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(e) Any disorder or disease of the <b>genitourinary organs</b> (kidneys, urinary tract, blood or sugar in the urine, chronic inflammation).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(f) Any disorder or disease of the <b>skeletal system</b> (arthritis, osteoporosis, joints, bones, spine, muscles).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(g) Any disorder or disease of the <b>eyes, ears, nose or throat</b> .....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(h) Any disorder or disease of the <b>blood, skin, thyroid, lymph or other glands</b> (anemia, diabetes).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(i) Any <b>psychiatric or mental health</b> disorders or diseases (attempted suicide, bipolar, obsessive-compulsive).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(j) Any <b>gynecological</b> disorders or diseases (irregular Pap Smear, Toxic Shock Syndrome).....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(k) Any <b>cancer, tumor, cyst or nodule</b> .....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(l) Any <b>sexually transmitted disorders or diseases</b> .....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>
	(m) Any disorders or diseases of the <b>immune system</b> <i>except those related to the Human Immunodeficiency Virus (AIDS Virus)</i> .....	<input type="checkbox"/> <input type="checkbox"/>	<input type="checkbox"/> <input type="checkbox"/>

Please provide details for any/all Yes responses in questions (a) – (m) above.

	<b>Question Number</b>	<b>Date of Diagnosis</b>	<b>Diagnosis, Medication or Treatment Prescribed</b>	<b>Medical Professional or Facility</b>
<b>Insured 1</b>				
<b>Insured 2</b>				

3.	Has any insured person ever been diagnosed or treated by a licensed member of the medical profession for specified symptoms of: <b>(Circle conditions to which Yes answer applies.)</b>				<b>Insured 1</b> Yes No		<b>Insured 2</b> Yes No	
	Immune deficiency anemia, recurrent fever, fatigue or unexplained weight loss, malaise, loss of appetite, diarrhea, fever of unknown origin, severe night sweats, unexplained or unusual infections or skin lesions; unexplained swelling of the lymph glands; Kaposi's Sarcoma or Pneumocystis Carinii Pneumonia (Give details below.).....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>Please provide details for any/all Yes responses.</b>								
	<b>Question Number</b>	<b>Date of Diagnosis</b>	<b>Diagnosis, Medication or Treatment Prescribed</b>	<b>Medical Professional or Facility</b>				
<b>Insured 1</b>								
<b>Insured 2</b>								

4.	Have you tested positive for exposure to the HIV (Human Immunodeficiency Virus) infection or been diagnosed as having AIDS (Acquired Immune Deficiency Syndrome) or ARC (AIDS-Related Complex) caused by the HIV infection or other sickness or condition derived from such infection.....				<b>Insured 1</b> Yes No		<b>Insured 2</b> Yes No	
					<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5.	Has any insured person ever: <b>(Circle conditions to which Yes answer applies and give details below.)</b>				<b>Insured 1</b> Yes No		<b>Insured 2</b> Yes No	
	(a) Used narcotics, barbiturates, amphetamines, hallucinogens, marijuana, heroin, cocaine, or other habit forming drugs, except as prescribed by a physician.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
(b) Received medical treatment or counseling for, or been advised by a physician to discontinue, the use of alcohol or prescribed or non-prescribed drugs.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(c) Been a member of any self-help group such as Alcoholics Anonymous or Narcotics Anonymous.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Please provide details for any/all Yes responses.</b>								
	<b>Question Number</b>	<b>Date of Diagnosis</b>	<b>Diagnosis, Medication or Treatment Prescribed</b>	<b>Medical Professional or Facility</b>				
<b>Insured 1</b>								
<b>Insured 2</b>								

6.	<b><i>The following questions do not include answers related to the Human Immunodeficiency Virus (AIDS virus) or for minor viruses, injuries, common colds that prevented normal activities for a period of less than five (5) days.</i></b>							
	Within the past five (5) years, has any insured person: <b>(Circle items or conditions to which Yes answer applies and give details below.)</b>				<b>Insured 1</b> Yes No		<b>Insured 2</b> Yes No	
(a) Been treated, examined or advised by a licensed member of the medical profession for any condition other than stated above.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(b) Been advised by a licensed member of the medical profession to get any specified medical care, hospitalization, surgery or diagnostic test, which has not been completed.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(c) Been an inpatient or outpatient in a hospital, clinic, medical facility, or any similar entity.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(d) Had any diagnostic tests: electrocardiogram (EKG), MRI, CT-Scan or X-ray.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(e) Been advised by a licensed member of the medical profession to follow a prescribed diet or to take any medication (prescribed or over the counter).....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(f) Been unable to work, attend school or perform normal activities of life age and gender or been confined at home.....				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
(g) Has made a claim for or received benefits, compensation or pension for any injury, sickness or disability				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
<b>Please provide details for any/all Yes responses.</b>								
	<b>Question Number</b>	<b>Date of Diagnosis</b>	<b>Diagnosis, Medication or Treatment Prescribed</b>	<b>Medical Professional or Facility</b>				
<b>Insured 1</b>								
<b>Insured 2</b>								

7. Name, Address and Phone Number of Personal Physician or Medical Facility that is consulted for routine health care or periodic check-ups.	
<b>Insured 1</b>	Name:
	Address:
	Phone Number:
	Date and Reason of last consult:
	Name:
	Address:
	Phone Number:
	Date and Reason of last consult:
<b>Insured 2</b>	Name:
	Address:
	Phone Number:
	Date and Reason of last consult:
	Name:
	Address:
	Phone Number:
	Date and Reason of last consult:

8.	For the following Family Medical History question, please provide details below for each parent or sibling: diagnosis, age of diagnosis, date last treated, age – if still alive and if not alive, age, date, and cause of death.				<b>Insured 1</b>	<b>Insured 2</b>
					<b>Yes</b>	<b>No</b>
					<b>Yes</b>	<b>No</b>
To the best of your knowledge, has any insured person had a parent or sibling diagnosed or treated by a licensed member of the medical profession for conditions related to heart or vascular disease, cancer, diabetes, high blood pressure, kidney disease, attempted suicide or mental illness.....					<input type="checkbox"/>	<input type="checkbox"/>
<b>Please provide details for any/all Yes responses.</b>						
	<b>Family Member</b>	<b>Age at Diagnosis</b>	<b>Diagnosis</b>	<b>Date Last Treated</b>	<b>Age – if still alive and if not alive, age, date, and cause of death.</b>	
<b>Insured 1</b>						
<b>Insured 2</b>						

**SECTION V – Signatures**

No insurance shall take effect unless: (1) the change is issued on this application and delivered to and accepted by the Owner; (2) the first premium for the change is paid in full while the insured is alive; and (3) there has been no change in health and insurability from that described in this application.

I (We) have read or have had read to me (us) the completed Supplemental Application before signing below. The above statements and answers are true and complete to the best of my (our) knowledge and belief. I (We) agree that such statements and answers shall be part of the application and shall be considered the basis of any insurance issued.

Any person who knowingly and with intent to injure, defraud, or deceive any Insurer, files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Signed in: \_\_\_\_\_, this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.  
(City and State) (Month) (Year)

\_\_\_\_\_  
Signature of Insured 1

\_\_\_\_\_  
Signature of Insured 2

\_\_\_\_\_  
Signature of Parent or Guardian

\_\_\_\_\_  
Signature of Owner/Trustee (provide officer's title if policy is owned by a corporation)

\_\_\_\_\_  
Signature of Witness

\_\_\_\_\_  
Agent's Name (Printed)

\_\_\_\_\_  
Signature of Agent

\_\_\_\_\_  
Agent's FL License ID Number

**FOR HOME OFFICE USE ONLY**

Home Office Endorsements: \_\_\_\_\_

Your application for Policy Change has been approved by the Company. Your policy is amended. This shall be an Endorsement to your policy and shall be proof of such change.

Date: \_\_\_\_\_

By Authorized Officer: \_\_\_\_\_

# PROTECTIVE LIFE INSURANCE COMPANY

P.O. Box 830619

Birmingham, AL 35283-0619

## SUPPLEMENT TO LIFE INSURANCE APPLICATION

## APPLICATION SUPPLEMENT – PART I

The statements and answers to the questions listed below shall become a part of the attached application; shall be subject to the terms of the attached application; and shall become a part of any policy based on this application. In this form, family means the Owner or Insured's spouse and anyone who is related to the Owner or Insured or the Owner's or Insured's spouse by the following degree by blood, marriage, divorce, adoption or operation of law: parents, in-laws, grandparents, siblings, children, grandchildren, aunts, uncles, nephews and nieces.

Print Name of Proposed Insured(s): \_\_\_\_\_

### For any policy to be issued as a result of this application:

- |  | Yes                      | No                       |
|--|--------------------------|--------------------------|
| (1) Will anyone other than the Insured, his or her family, or employer/business partner pay any portion of the initial or future premiums or obtain any right, title or interest in this policy within 2 years of the effective date of coverage?<br>If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II) | <input type="checkbox"/> | <input type="checkbox"/> |
| (2) Will any portion of the initial or future premiums be borrowed, loaned or otherwise financed?<br>If Yes, complete the "Premium Financing Disclosure" (Disclosure and Acknowledgement)  | <input type="checkbox"/> | <input type="checkbox"/> |
| (3) Will a trust, including family trust, own this policy?<br>If Yes, complete the "Trust Certification" (Application Supplement – Part III)   | <input type="checkbox"/> | <input type="checkbox"/> |
| (4) Is the Proposed Insured age 65 or older AND total coverage applied for across all Protective companies \$1,000,000 or more?<br>If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II)   | <input type="checkbox"/> | <input type="checkbox"/> |


## SIGNATURES


I (We) have read or have had read to me (us) the completed Supplement before signing below. All statements and answers in the Supplement are correctly recorded and are full, complete and true. I (We) understand that the information being provided in this Supplement is being relied upon in considering the application for life insurance.


Any person who knowingly and with intent to injure, defraud, or deceive any insurer files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.

Signed in \_\_\_\_\_, this \_\_\_\_\_ day of \_\_\_\_\_, \_\_\_\_\_.


(State) (Month) (Year)


Signature(s) of Proposed Insured(s): X \_\_\_\_\_ 

X \_\_\_\_\_ 

Signature(s) of Owner(s)/Trustee(s): X \_\_\_\_\_ 

(provide officer's title if policy is owned by a corporation)

X \_\_\_\_\_ 

Signature of Witness: X \_\_\_\_\_ 

## AGENT CERTIFICATION

By signing below, I hereby certify that to the best of my knowledge and belief, the information provided herein is complete, accurate, and correct and that the life insurance being applied for conforms to the Company's guidelines.

Signed at: \_\_\_\_\_ Date \_\_\_\_\_ Florida Agent License Number \_\_\_\_\_

(City and State)

X \_\_\_\_\_  \_\_\_\_\_

Agent Signature Agent Name (Print)

**PROTECTIVE LIFE INSURANCE COMPANY**

**P.O. Box 830619**

**Birmingham, AL 35283-0619**

**INDIVIDUAL LIFE INSURANCE – CONTINUATION OF INFORMATION**

Proposed Insured 1: \_\_\_\_\_  
First Name Middle Name Last Name Policy Number

Proposed Insured 2: \_\_\_\_\_  
First Name Middle Name Last Name Policy Number

**Any person who knowingly and with intent to injure, defraud, or deceive any Insurer, files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony of the third degree.**

\_\_\_\_\_  
Proposed Insured 1 (Sign Name in Full) Date Proposed Insured 2 (Sign Name in Full) Date

\_\_\_\_\_  
Signature of Parent or Guardian Date Signature of Witness Date

\_\_\_\_\_  
Signature of Owner (Sign Name in Full) Date  
*(if other than Proposed Insured)*

\_\_\_\_\_  
Agent's Printed Name Agent's Signature Agent's FL License ID No



# PROTECTIVE LIFE INSURANCE COMPANY

P.O. Box 830619  
Birmingham, AL 35283-0619

## AUTHORIZATION TO OBTAIN AND DISCLOSE INFORMATION

This Authorization to Obtain and Disclose Information complies with the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") as related to Life Insurance.

### USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION

I (we) authorize Protective Life Insurance Company (Protective Life) and its reinsurers to obtain, directly or through designated third parties, and to use any information about or relating to me (us) that may affect my (our) insurability. Protective Life and its reinsurers, Life Insurance Representative(s) or regional sales office representing me on my (our) application for insurance may:

- a. obtain and use health and medical information from all dates of service, medical records, prescription drugs, chart notes, electrocardiograms (EKG), and information about the diagnoses and/or treatments relating to Human Immunodeficiency Virus (HIV) infection or Acquired Immunodeficiency Syndrome (AIDS), sexually transmitted diseases, drug use, alcohol use, nicotine or tobacco use, physical and mental diseases and illnesses, and psychiatric disorders (excluding psychotherapy notes);
- b. obtain and use non-health and non-medical information, financial information, credit reports, consumer reports, driving record, criminal record, character, general reputation, personal characteristics or behavioral and lifestyle factors and information about avocations and aviation activity;
- c. use all of this information to evaluate an application for insurance, a claim for insurance benefits, or both;
- d. use any information relating to communicable diseases (e.g., hepatitis A, measles, influenza, tuberculosis) relating to me or to my spouse or life partner to evaluate an application for insurance on either me or my spouse or life partner.

### RELEASE AND DISCLOSE INFORMATION FROM THIRD PARTIES

I (we) authorize the following persons and organizations to release and disclose the information described in the **USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION** section to Protective Life, directly through the following designated third parties or its representative(s) acting on its behalf:

- a. my (our) doctor(s); medical practitioners; pharmacists and Pharmacy Benefit Managers;
- b. medical and related facilities, including hospitals, clinics, facilities run by the Veteran's Administration, Kaiser Permanente, The Cleveland Clinic Foundation including all satellite facilities and The Mayo Clinic;
- c. insurers; reinsurers;
- d. my (our) current and previous employers;
- e. MIB, LLC (**MIB**); and commercial consumer reporting agencies (**CRA**).

All of these persons and organizations other than **MIB** may release the information described above to a **CRA** acting for Protective Life. **MIB** may not release the information described in the **USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION** section to a **CRA**.

### TESTING OF BLOOD, ORAL FLUIDS AND URINE

I (we) authorize Protective Life to draw and test my (our) blood, and/or oral fluids, and urine as necessary to underwrite my (our) application for insurance. These tests may include:

- a. tests for cholesterol and related blood lipids, diabetes, liver or kidney disorders, immune disorders (**other than HIV/AIDS**).
- b. tests for the presence of drugs, nicotine, or their metabolites.

This authorization does not include genetic testing. Unless otherwise required by law or regulation, Protective Life may, but is not obligated to, release any of these test results directly to me or to my spouse or life partner.

### RELEASE OF MEDICAL, NON-HEALTH, NON-MEDICAL AND TESTING INFORMATION

I (we) authorize Protective Life to release and disclose the information described in the **USE OF MEDICAL, NON-HEALTH AND NON-MEDICAL INFORMATION** section and the **TESTING OF BLOOD, ORAL FLUIDS AND URINE** section:

- a. to its affiliates, its reinsurers, persons or organization providing services relating to insurance underwriting for Protective Life, **MIB**, and as otherwise required by law. **Such information as it relates to medical tests for HIV infection and AIDS will be released and disclosed as allowed per §627.429(4)(f) of the Florida Statutes.** and as otherwise required by law.
- b. to release and disclose the information to other duly licensed life insurers if I (we) have applied or apply to the other insurers for insurance.
- c. to its reinsurers, to make a brief report of my personal health information to **MIB**.
- d. to the Life Insurance Representative(s) representing me to duly licensed specific life insurers for the purpose of applying for life insurance if my (our) application with Protective Life is declined or if Protective Life is unable to offer coverage at an acceptable rate.
- e. to the Life Insurance Representative(s) and its staff, affiliated companies and/or entities, insurance companies and their re-insurers representing me on my (our) application for life insurance.

**GENERAL INFORMATION**

- a. This authorization shall be valid for 24 months from the Date of Authorization shown below, or for the time limit, if any, permitted by applicable law in the state where the policy is delivered or issued for delivery.
- b. During the evaluation of my (our) insurance application, I (we) understand that I (we) have the right to revoke the authorizations in the previous sections (above) by writing to Protective Life at P.O. Box 830619 • Birmingham, Alabama 35283-0619. If this authorization is revoked, this would result in the file being closed and no coverage provided.
- c. I understand I do not have to sign this authorization in order to obtain **health care benefits (treatment, payment or enrollment)**.
- d. I (we) understand that any information about me (us) that is disclosed pursuant to this authorization may be subject to re-disclosure and no longer covered by certain federal rules governing privacy and confidentiality of health information. The information contained in these medical and financial records will be held in confidence and may be used only for the purpose of the procurement, or underwriting for the possible procurement or the evaluation of life, health, long term care, or other insurance products.
- e. I (we) understand that my (our) personal information, including my (our) protected health information disclosed under this authorization will be incorporated into and made a part of any life and/or disability insurance policy(ies) issued by the Company and that the policy(ies) will be delivered to the policy owner.
- f. *I acknowledge that any agreements I have made to restrict my protected health information do not apply to this authorization and I instruct any physician, health care professional, hospital, clinic, medical facility, or other health care provider to release and disclose my entire medical record without restriction. Any modifications to this authorization may preclude Protective Life's ability to process this application.*

**AUTHORIZATIONS AND INVESTIGATIVE CONSUMER REPORT**

- I (we) have been given a copy of this **Authorization to Obtain and Disclose Information** along with the **Description of Information Practices**.
- I (we) would like to be interviewed if an investigative consumer report will be made. (Please refer to the **Description of Information Practices** for additional information regarding the interview for an **Investigative Consumer Report**.)

**THIS AUTHORIZATION MUST BE SIGNED WITHOUT MODIFICATION AND RETURNED WITH THE APPLICATION BEFORE PROCESSING.**

**SIGNATURES**

Date of Authorization: X \_\_\_\_\_

\_\_\_\_\_  
List Health Care Providers

X _____	_____	_____	_____
Proposed Insured 1 (Signature)	Print Name of Proposed Insured 1	Birthdate	Social Security Number

X _____	_____	_____	_____
Proposed Insured 2 (Signature)	Print Name of Proposed Insured 2	Birthdate	Social Security Number

_____	X _____	_____
If Minor, Print Name	Parent or Legal Guardian (Signature)	Print Name of Parent or Legal Guardian

_____	X _____	_____
Agent's Printed Name	Agent's Signature	Agent's FL License I.D. Number

# PROTECTIVE LIFE INSURANCE COMPANY

P.O. Box 830619

Birmingham, AL 35283-0619

## NOTICE AND CONSENT FOR AIDS-RELATED TESTING

To evaluate your insurability, the Insurer named above (the insurer) has requested that you provide a bodily fluid sample for testing and analysis to determine the presence of human immunodeficiency virus (HIV) antibodies. By signing and dating this form you agree that this test may be done and that underwriting decisions will be based on the test result. A series of tests will be performed by a certified laboratory through a medically accepted procedure.

### PRE-TESTING CONSIDERATIONS

Many public health organizations have recommended that before taking an AIDS-related test, a person seek counseling to become informed concerning the implications of such a test. You may wish to consider counseling, at your expense, prior to being tested.

### MEANING OF POSITIVE TEST RESULT

The test is not a test for AIDS. It is a test for antibodies to the HIV virus, the causative agent for AIDS, and show whether you have been exposed to the virus. A positive test result does not mean that you have AIDS but that you are at significantly increased risk of developing problems with your immune system. The test for HIV antibodies is very sensitive. Errors are rare, but they do occur. Your private physician, a public health clinic, or an AIDS information organization in your city might provide you with further information on the medical implications of a positive test.

Positive HIV antibody test results will adversely affect your application for insurance.

### CONFIDENTIALITY OF TEST RESULTS

All test results are required to be treated confidentially. They will be reported by the laboratory to the Insurer. The test results may be disclosed as required by law or may be disclosed to employees of the Insurer who have the responsibility to make underwriting decisions on behalf of the Insurer or to outside legal counsel who needs such information to effectively represent the Insurer in regard to your application. The results may be disclosed to a reinsurer, if the reinsurer is involved in the underwriting process. The test may be released to an insurance medical information exchange under procedures that are designed to assure confidentiality, including the use of general codes that also cover results of tests for other diseases or conditions not related to AIDS, or for the preparation of Statistical reports that do not disclose the identity of any particular person.

### NOTIFICATION OF TEST RESULT

A positive test result will be disclosed to a physician you designate. If you do not designate a physician, a positive test result will be disclosed to the Florida Department of Health, Chief, Bureau of STD Prevention and Control, Bin A-19, 4052 Bald Cypress Way, Tallahassee, Florida 32399-1716. Because a trained person should deliver that information so that you can understand clearly what the test result means, please list your private physician so that the Insurer can have him or her tell you the test result and explain its meaning.

Name of physician for reporting a positive test result: \_\_\_\_\_

Address: \_\_\_\_\_

### CONSENT

I have read and I understand this Notice of Consent for AIDS-Related Testing. I voluntarily consent to the collection of bodily fluids from me, the testing of that sample, and the disclosure of the test results as described above. In addition, I authorize Protective Life Insurance Company or its reinsurers to make a brief report of any personal health information to the MIB.

I understand that I have the right to request and receive a copy of this authorization. A photocopy of this form will be as valid as the original.

Name of Proposed Insured: \_\_\_\_\_

Address: \_\_\_\_\_

Signature of Proposed Insured  
or Parent/Guardian: \_\_\_\_\_

Date Signed: \_\_\_\_\_

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## DESCRIPTION OF INFORMATION PRACTICES

(Including MIB, LLC Notice and Fair Credit Reporting Act Notice)

### **DISCLOSURE OF INFORMATION**

In considering your application for insurance, information from various sources must be considered. These include the results of your physical examination, if required, and any reports Protective Life may receive from doctors and hospitals who have attended you.

Information regarding your insurability will be treated as confidential. Protective Life, or its reinsurers, may, however, make a brief report of any personal health information thereon to the MIB, LLC ("MIB"), which operates an information exchange on behalf of insurance companies that are members of MIB Group, Inc. If you apply to another MIB member company for life or health insurance coverage or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file.

Upon receipt of a request from you MIB will arrange disclosure of any information in your file. Please contact MIB at 866-692-6901 or go to its website at [www.mib.com](http://www.mib.com) to request disclosure online. If you question the accuracy of the information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the Federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill Park, Suite 400, Braintree, Massachusetts 02184-8734.

Protective Life, or its reinsurers, may also release information from its file to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. Information for consumers about MIB may be obtained on its website at [www.mib.com](http://www.mib.com).

### **INVESTIGATIVE CONSUMER REPORT**

Furthermore, as part of our procedures for processing your insurance application, an investigative consumer report may be prepared by one or more of the commercial agencies offering this service whereby information is obtained through personal interviews with your neighbors, friends, or others with whom you are acquainted. This inquiry includes information as to your insurance risk score, character, general reputation, personal characteristics or behavioral and lifestyle factors, except as may be related directly or indirectly to your sexual orientation. You have the right to be personally interviewed if we order an investigative consumer report. You also have the right to receive a copy of the report by making a written request to Protective Life, within a reasonable period of time, to receive additional detailed information about the nature and scope of this investigation.

### **YOU CAN REVIEW AND CORRECT YOUR INFORMATION**

As a general practice, we will not disclose personal or privileged information about you to anyone else without your consent, unless a legitimate business need exists or disclosure is required or permitted by law. You are entitled, upon request, to receive a more detailed statement of our information practices. You also have the right to access the personal information about you that we have in our records. You may see a copy of the information, or we will send it to you, whichever you prefer. You also have the right to request correction of personal information we may have about you which you think is wrong. To exercise these rights, please write to us at the address appearing at the end of this notice.

Ask our agent/producer for assistance or call or write us at Protective Life Insurance Company, Attention: New Business, P.O. Box 830619, Birmingham, Alabama 35283-0619. Telephone: 800-366-9378

## **THIS NOTICE MUST BE GIVEN TO THE PROPOSED INSURED**

### **AGENT/PRODUCER COMPENSATION DISCLOSURE**

Agents/Producers receive compensation from an insurer or third party, which may differ depending upon the product or insurer. Additional compensation may be received by the Agent/Producer based on other factors including premium volume placed with the company and loss or claim experience.

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**NOTIFICATION OF RIGHT TO NAME A SECONDARY ADDRESSEE**

Under Florida law, you have the right to designate a secondary addressee to receive a notice concerning the potential lapse of your policy. The notice to the secondary addressee will be sent when the policy has been in force for at least one year, the insured is 64 years or older, and the policy is in danger of lapsing.

If you wish to name a secondary addressee, please call us at 1-800-366-9378, or fax us at 1-205-268-5807, or write us at P.O. Box 830619, Birmingham, Alabama 35283-0619.

Please Print the Following Information:

\_\_\_\_\_  
Policy Number (if known)

\_\_\_\_\_  
Policy Owner's Name

\_\_\_\_\_  
Insured's Name

Secondary Addressee:

\_\_\_\_\_  
Name

\_\_\_\_\_  
Street Address or P.O. Box

\_\_\_\_\_  
City, State, Zip Code

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## BROKER / REPRESENTATIVE REPORT

1. In what language were the questions on the application asked? *Please remember that Protective Life cannot accept or service any application from an applicant who does not speak English or Spanish. <input type="checkbox"/> English <input type="checkbox"/> Spanish <input type="checkbox"/> Other* *List Other Language : _____	Yes	No
2. Is the Proposed Insured a relative or does the Proposed Insured have a business relationship with you? If Yes, Details: _____	<input type="checkbox"/>	<input type="checkbox"/>
3. (a) Will this policy replace or change existing policy(ies)? (b) If replacement of existing insurance is involved, have you complied with all relevant state requirements, including any Disclosure and Comparison Statements? If No, Explain: _____	<input type="checkbox"/>	<input type="checkbox"/>
<b>Answer questions (c) and (d) <u>only</u> if this is a replacement:</b> (c) Did you use any pre-printed company approved sales materials? If Yes, List Name or Form Number: _____	<input type="checkbox"/>	<input type="checkbox"/>
(d) Did you use any Company approved, electronically generated, individualized sales materials (such as illustrations or concept materials)? (If Yes, you must provide a copy of these materials with the application.)	<input type="checkbox"/>	<input type="checkbox"/>
4. Have you advised the proposed policyowner or do you know of any advice that has been given to the policyowner to transfer ownership of the policy to be issued, or its death benefits, to a life settlement company, investor, offshore trust, investment trust, or entity associated with stranger owned or investment owned life insurance (commonly called SOLI or IOLI) or are you otherwise aware that the policyowner may be contemplating such a transfer? If Yes, please explain in Special Requests/Remarks below.	<input type="checkbox"/>	<input type="checkbox"/>
5. Has a mortality analysis or life expectancy analysis been performed on the Proposed Insured?	<input type="checkbox"/>	<input type="checkbox"/>
6. Has a medical examination been ordered? If Yes, Name of Examiner: _____ Date of Exam: _____	<input type="checkbox"/>	<input type="checkbox"/>
7. Is Premium Financing involved in this case? (If Yes, please submit a cover letter describing the parameters.)	<input type="checkbox"/>	<input type="checkbox"/>
I have verified the identity of the Owner by picture I.D. (Authorized Representative if Business or Trustee if Trust) Identification Type: _____ Driver's License Number: _____ Please include Driver's License Number if Owner is an individual and is other than the Proposed Insured. NOTE: Does not apply to direct marketing situations	<input type="checkbox"/>	<input type="checkbox"/>

I certify that:

- a) both the Proposed Insured(s) and the Owner(s) read, speak and understand either the English or Spanish language; and
- b) each has explicitly told me that they understood each question and item contained in this application; and
- c) the answers given in this application are complete and true to the best of my knowledge and belief; and
- d) I know of nothing affecting the risk which is not set forth in my representative's report or this life insurance application; and
- e) I carefully explained each question before recording each answer and before the application was signed.

<i>Signature of Broker/Representative</i>	<i>Date</i>	<i>PLICO Contract Number</i>	<i>Share %</i>	<i>Business Phone Number</i>
<i>Print Name of Above Signature</i>	<i>Email Address</i>		<i>Signed at (City and State)</i>	
<i>Signature of Additional Broker/Representative</i>	<i>Date</i>	<i>PLICO Contract Number</i>	<i>Share %</i>	<i>Business Phone Number</i>
<i>Print Name of Above Additional Signature</i>	<i>Email Address</i>		<i>Signed at (City and State)</i>	
<i>BGA/Broker Dealer Name</i>	<i>PLICO Contract Number</i>			
<i>New Business Key Contact</i>	<i>Email Address</i>		<i>Phone Number</i>	

*Broker/Representative Special Requests/Remarks:*